

Exploring the World and Meeting Its People

# Shipping For Overlanders

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# Bona Fides

- 43 Countries
- Travel by foot, auto, motorcycle, overland expedition vehicle, train, bus, plane
- Full-time overlanding
- Shipped by truck, air and ocean



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# International Shipping Types

- Air
- Ocean





# Air Freight

- Bicycles
- Motorcycles
- Antonov An-225 Mriya Cargo



# Air Freight

- Usually on time
- More reliable
- High precision tracking
- Full unit shipping (vs LCL)
- Process friendlier to outliers
- Costs more, but less than you may think



# Ocean Freight

- Container size vehicles
- Larger-than-container size vehicles



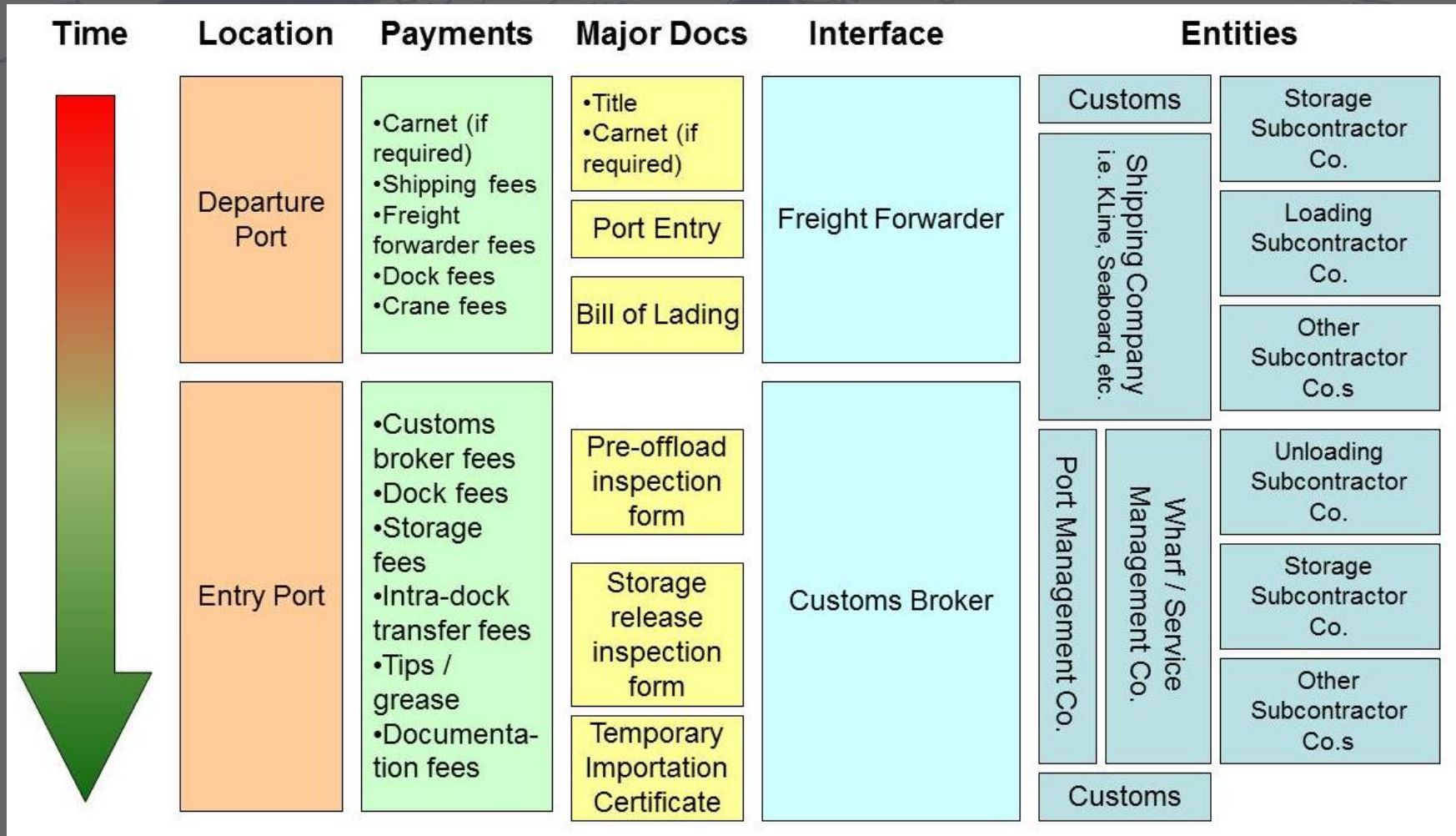


# Other

- Truck
- Train
- Lake ship
- Small boat
- Barge



# The Shipping Process





# Short Version

- Freight Forwarders and Customs Brokers are worth the money
- Ship via container
- Things take longer than you think they should



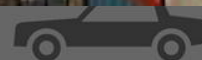
# Verbose Version

- Perspective
- Shipping methods
- Bribes
- Documents
- The Players
- Preparation
- Arrival
- Cargo arrival
- Costs
- Routes
- Insurance
- Terms



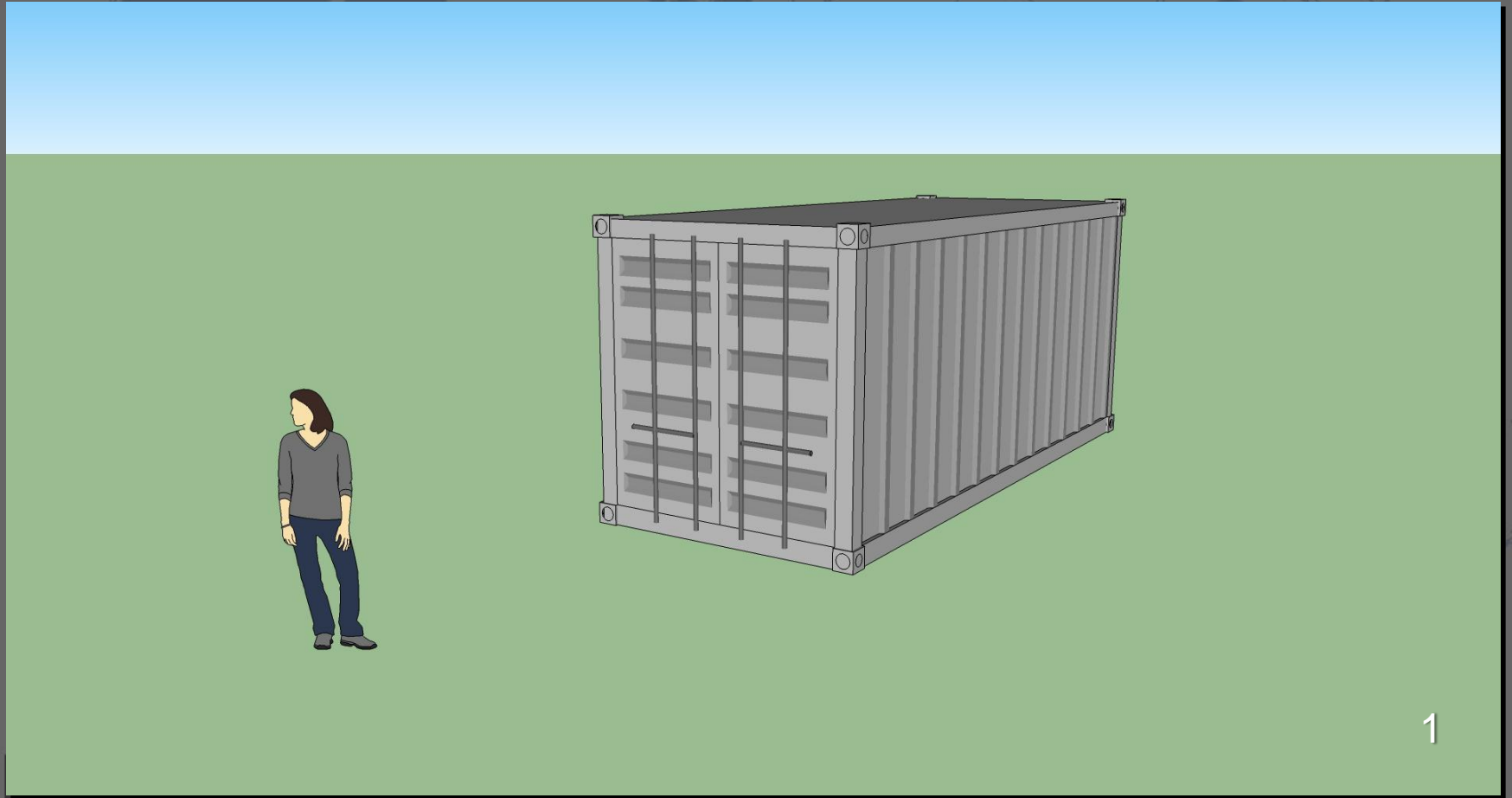
# Perspective

- You will ship 1 – 10 times per lifetime
- You ship one TEU
- Industry ships 120 million TEUs per year

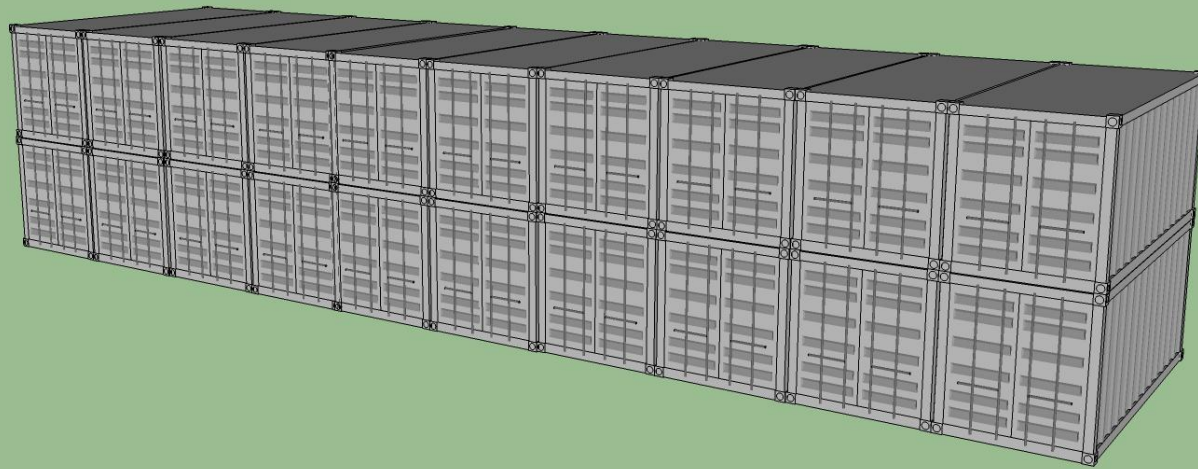




# Perspective

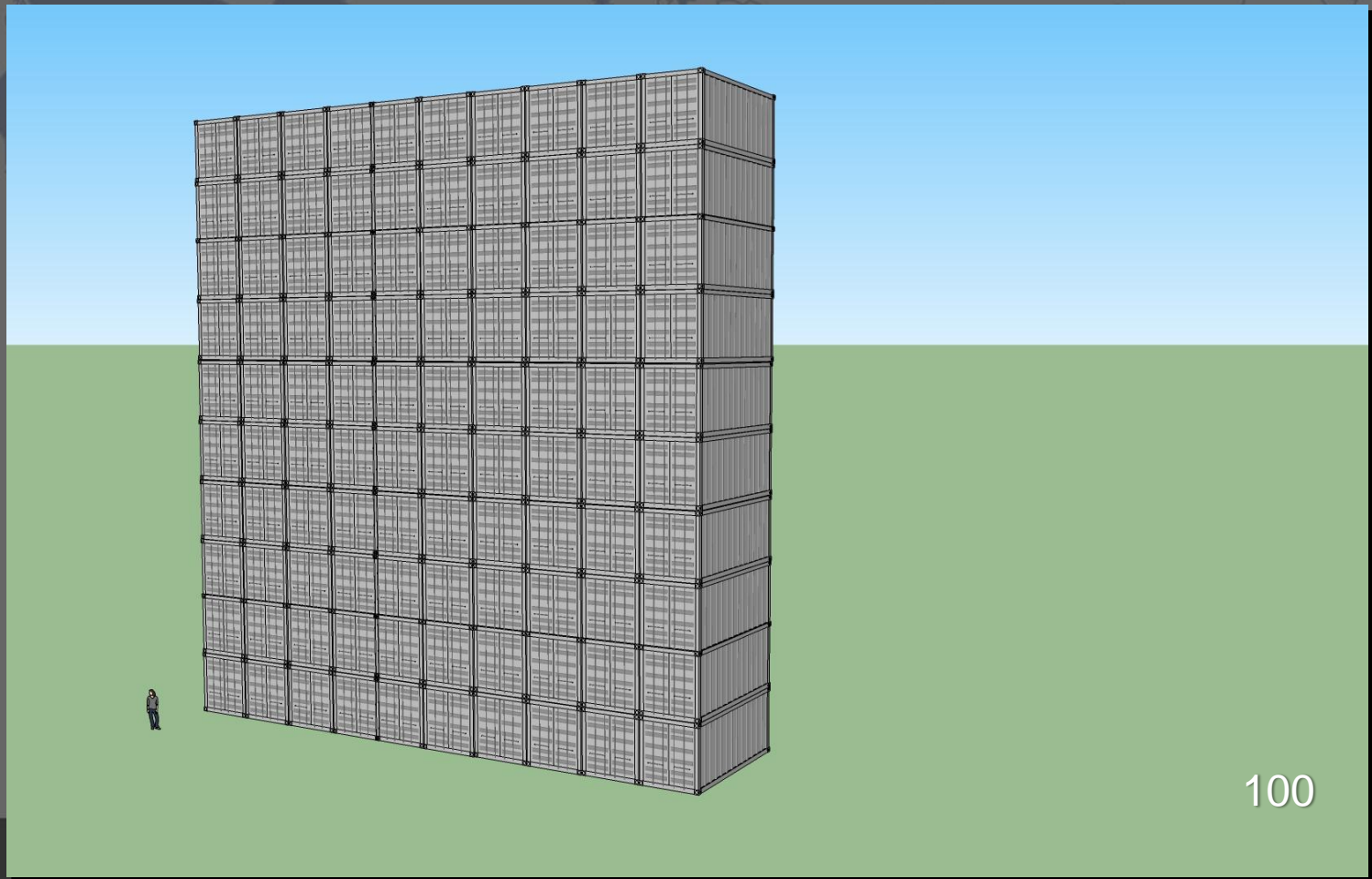


# Perspective



10

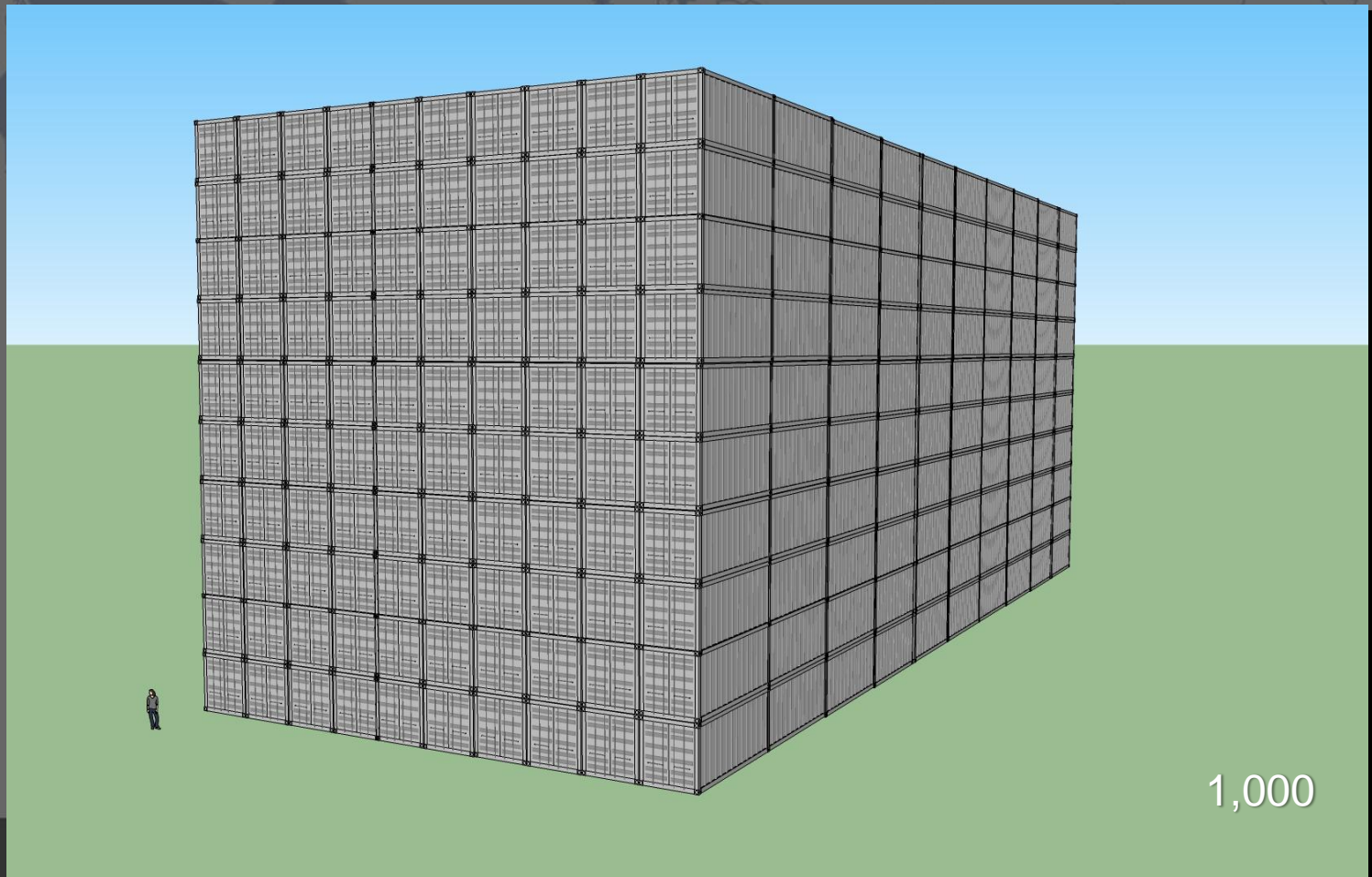
# Perspective



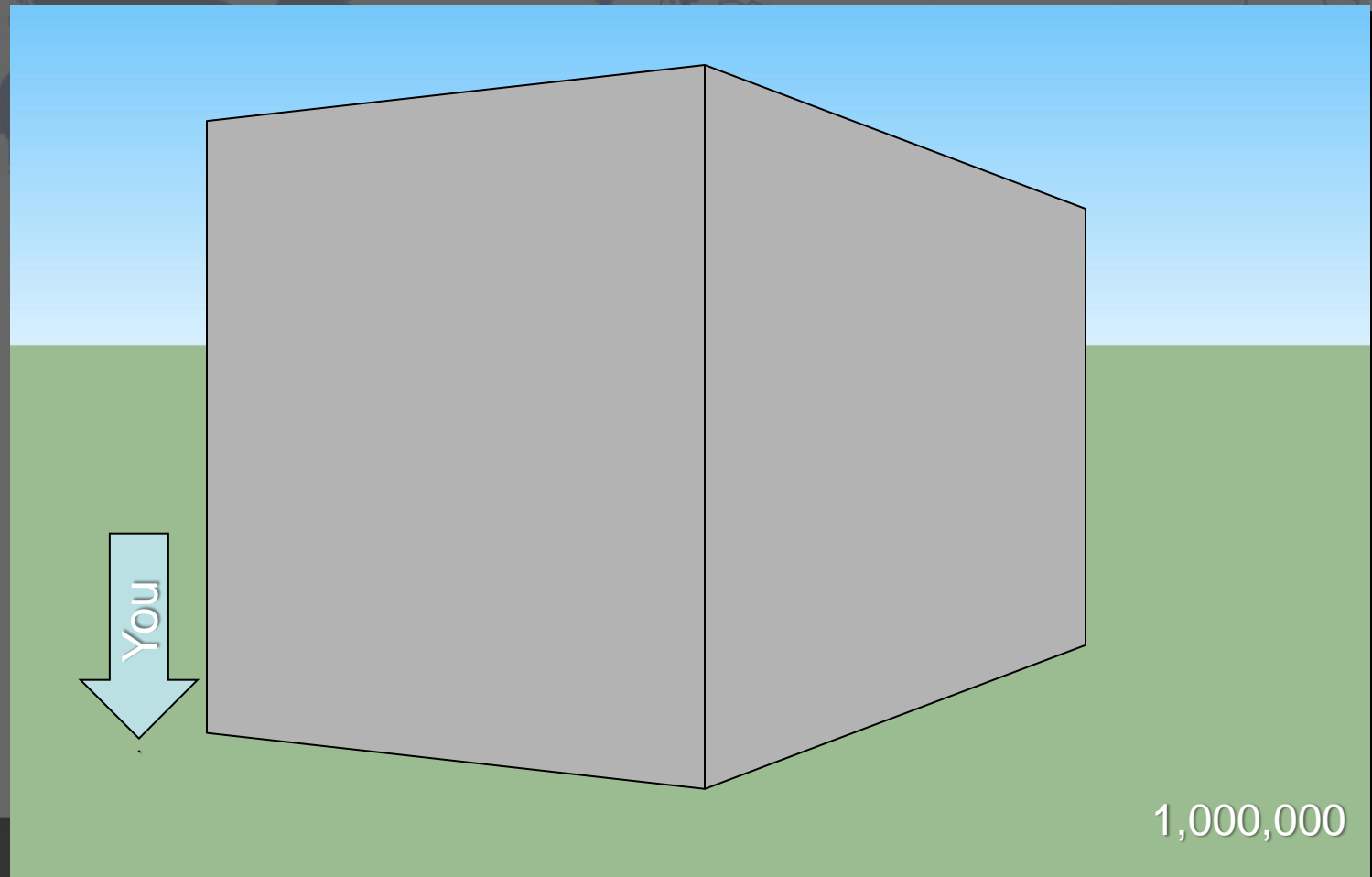
100



# Perspective



# Perspective



- You vs. 120,000,000

- You vs. 120,000,000





# Perspective

- Shipping industry optimized for big shippers
- You are an outlier
- You are the exception
- You require 100x more handholding than normal shipping customers
- Patience and perspective will be rewarded



# Air Methods

- Air
  - Crate
  - Open pallet



# Ocean Methods

- Container
- Less Than Container (LCL)
- Flat Rack
- Roll On – Roll Off (RoRo)
- Crane & Cradle





# Best Ocean Methods

- Container
  - Ship via container if at all possible
  - World shipping system is optimized for containers
  - Avoid LCL, use a single container with only your goods
- RoRo
  - Best for large vehicles



# 20' Container Dimensions

- Internal dimensions:
  - Length: 19' 4" / 5.900m
  - Width: 7' 8" / 2.350m
  - Height: 7' 10" / 2.393m
- Door opening:
  - Width: 7' 8" / 2.342m
  - Height: 7' 6" / 2.280m

**Dimensions Vary  
Measure Prior to Shipping**



# Flat Rack

- Not available in all ports
- Low volume ports require wait for a flat rack to arrive via ship





# Crane & Cradle

- Avoid if possible
- Only method in many small ports for vehicles



# Bribes

- Service charge, expedited fee or bribe?
- Avoid direct payments
  - Use freight forwarder / customs broker for distribution
- Be aware of local customs and expectations



# Documents

- Prepare lots of color, 2 sided copies prior to departure
- Use copies in dev countries
- Entry goal is a stamped carnet or temp import document
- Patience is key; you will be somewhere else soon, they won't be

•Title  
•Carnet (if required)

Port Entry

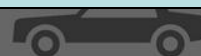
Bill of Lading

Pre-offload  
inspection  
form

Storage  
release  
inspection  
form

Temporary  
Importation  
Certificate

Focus on the Goal





# Typical Documents

- Passport(s)
- Vehicle title
- Vehicle registration
- Vehicle insurance
- Liability insurance
- Carnet
- Bill of Lading
- Temporary import document
- Proof of prior country exit
- Inspection docs
- International driver's license



# Carnet

- A passport for a vehicle
- Valid for one year
- Not required in all countries
- Requires bond or deposit equal to vehicle value
- > Countries = > \$

1 NUMBER AND ADDRESS / Titulaire et adresse  
2 [Redacted]  
3  
4 ISSUED BY / Délivré par  
5 Canadian Automobile Association  
6 1143 Buge Club Road  
7 Suite 200  
8 Ottawa, Ontario  
9 K1V 0T3 Canada  
10  
11 CPD No. 780420  
12 valid for not more than one year, that is until  
13 validity extended until / Validité prolongée jusqu'à  
14  
15 The validity of this carnet is subject to compliance by the holder during  
16 his period with the customs laws and regulations of the country/  
17 countries territory visited.  
18 Ce carnet n'est valide que lorsque que le titulaire se conforme  
19 aux lois et règlements douaniers du pays ou des pays visités.  
20 validity extended until / Validité prolongée jusqu'à  
21  
22 CARNET DE PASSAGES EN DOUANE  
23 FOR MOTOR VEHICLES AND TRAILERS / POUR VÉHICULES À MOTEUR ET REMORQUES  
24  
25 This carnet is issued for the vehicle registered in /  
26 Ce carnet est délivré pour le véhicule enregistré en /  
27 California, USA Under no. /  
28  
29 This carnet, which has been drawn up in accordance with the provisions of the Customs Conventions on the  
30 Temporary Importation of Private Road Vehicles (1954) and Commercial Road Vehicles (1956), both amended in 1992,  
31 both amended in 1992, may be used in the countries/customs territories listed on the back cover of this document,  
32 under guarantee of the authorized associations indicated.  
33 It is issued on condition that the holder re-exports the vehicle within the specified period of validity  
34 and complies with the customs laws and regulations relating to the temporary admission of motor vehicles  
35 in the countries/customs territories visited under the guarantee, in each country where the document is valid,  
36 of the authorized association affiliated to the undersigned international organization.  
37 ON EXPIRY, THE CARNET MUST BE RETURNED TO THE ASSOCIATION WHICH DELIVERED IT TO THE HOLDER.  
38 Ce carnet, qui a été dressé selon les dispositions des Conventions douanières relatives à  
39 l'importation temporaire des véhicules routiers privés (1954) et des véhicules routiers commerciaux (1956), révisées en 1992,  
40 peut être utilisé dans les pays/territoires douaniers qui figurent au dos de la couverture de ce document,  
41 sous la garantie des associations autorisées indiquées.  
42 A charge pour le titulaire de réexporter le véhicule dans le délai de validité imparti et de se conformer  
43 aux lois et règlements douaniers sur l'importation temporaire des véhicules à moteur  
44 dans les pays/territoires douaniers visités, sous la garantie, dans chaque pays où le document est valide,  
45 de l'Association agréée, affiliée à l'organisation internationale soussignée.  
46 À L'EXPIRATION LE CARNET DOIT ÊTRE RETOURNÉ À L'ASSOCIATION QUI L'A DÉLIVRÉ.  
47  
48 Ottawa, Ontario, Canada  
49 Issued at / Délivré à  
50 Signature of International Organization / Signature de l'Organisation internationale  
51 Signature of Issuing Association / Signature de l'Association délivrante  
52 Holder's signature / Signature du titulaire  
53  
54 Responsible, by order, for the administration,  
55 All Director General  
56 Responsable de la gestion, par délégation,  
57 Le Directeur Général de l'ACI  
58  
59 Date March 1, 2004  
60  
61 For receipt only / Pour usage



# Carnet Parts

- Three part form
- Entry certificate
- Entry stamp area
- Exit certificate
- Exit stamp area
- Certificates are retained @ border

The image shows a sample Carnet form for a BMW R1150GS Adventure motorcycle. The form is divided into two main sections, each with its own entry and exit stamps and certificates. The top section is for the entry of the vehicle into the country, and the bottom section is for the exit. The form includes fields for the vehicle's description, registration details, and the customs officer's signature. The entry and exit stamps are placed in the designated areas, and the entry and exit certificates are attached to the form. The form is a three-part form, with the first part being the entry certificate, the second part being the entry stamp area, and the third part being the exit certificate.





# Carnet Process - Entry

- Stamp and sign entry stamp area
- Stamp and remove entry certificate

The image shows two identical Canadian Carnet forms for a BMW R1150GS Adventure motorcycle. The top form is stamped 'IN OK' and has a blue arrow pointing to it labeled 'Entry Stamp'. The bottom form is also stamped 'IN OK' and has a blue arrow pointing to it labeled 'Entry Certificate'. Both forms include fields for importer info, vehicle description, and customs officer signatures.



- Entry certificate is retained @ border



# Carnet Process - Exit

- Stamp and sign exit stamp area
- Stamp and remove exit certificate

The image shows a sample Carnet de Passages en Douane (CPD) form. The form is filled out with details for a BMW R1150GS Adventure motorcycle. The form is divided into sections for importer info, vehicle description, and customs officer signatures. The form is stamped with 'OUT OK' in red ink. The form is also stamped with 'IN OK' in red ink. The form is also stamped with 'EXIT STAMP' in red ink. The form is also stamped with 'EXIT CERTIFICATE' in red ink.

Exit Stamp

Exit Certificate



# Carnet Process - Exit

- Exit certificate is retained @ border





# Carnet Process - Exit

- Exit stamp is critical



You MUST get this stamp!



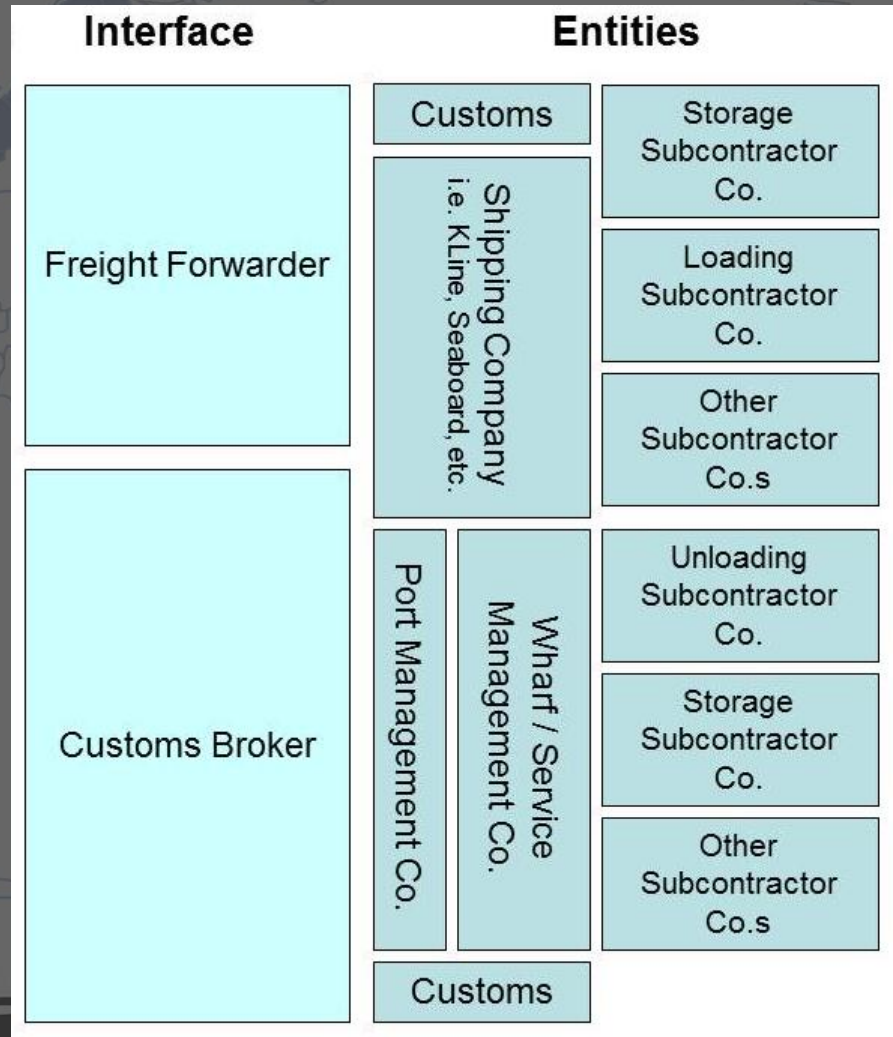
# Carnet Process - Return

- All entry and exit stamps and signatures must be present
- Must show exit from all countries
- Must show return to home country
- Bond is refunded when Carnet is returned



# The Players

- Freight Forwarder
- Customs Broker
- Translator
- Fixer



# Preparing for Shipping

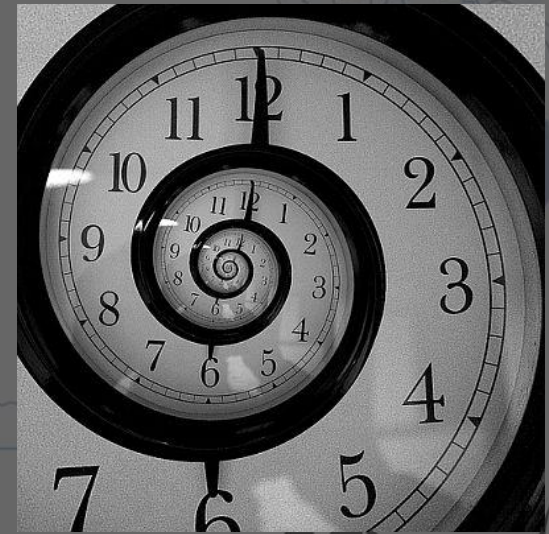
- Wash
- All necessary rigging
- Lock(s)
- Strip cab for RoRo or Flat Rack
- Photos of all labels and tracking numbers





# Waiting for Vehicle Arrival

- Meet your customs broker
- Confirm documents and copies
- Scout the docks and all required locations
- Scout provisioning points
- Pre-run your exit route
- Stockpile cash



# Vehicle Arrival

- Confirm status and process with your customs broker
- Be available for documents, questions, signatures and cash
- Be patient, delays are common



# Dealing With Damage

- Document with photos
- Obtain signed responsibility
- Establish paper trail
- Communicate with insurer prior to exit
- Patience





# Costs

- Vary widely
  - Route
  - Method
- Lowest costs
  - High volume route
  - Container

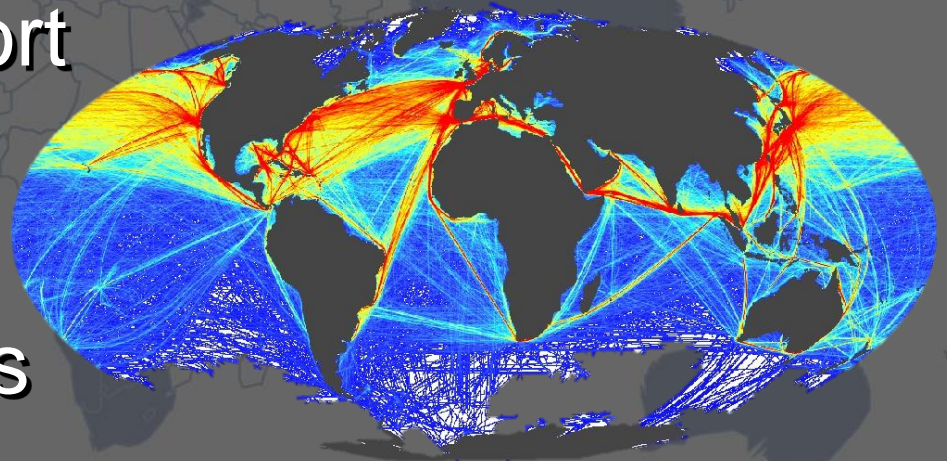
<b>LUFTHANSA CARGO</b>	
	
020574818300001	
Air Waybill No	
<b>020-57481830</b>	
Destination	Total No. Of Pieces
<b>LAX</b>	<b>1/1</b>
Departure	Custom Decl. Form
<b>IST</b>	
House Air Waybill	0001
<b>04-00353</b>	<b>1/1</b>
<i>S Sistem Logistics Services - Istanbul</i> <i>Export Warehouse <a href="http://www.ssistem.com.tr">www.ssistem.com.tr</a></i>	





# Routes

- Avoid transshipment
- Drive to a major port to obtain a direct route
- High volume routes have lowest costs and most options / suppliers



# Top 20 World Ports

Rank	Port	Country	Rank	Port	Country
1	Singapore	Singapore	11	Hamburg	Germany
2	Shanghai	China	12	Kaohsiung	Taiwan
3	Hong Kong	China	13	Antwerp	Belgium
4	Shenzhen	China	14	Tianjin	China
5	Busan	South Korea	15	Port Kelang	Malasyia
6	Dubai Ports	UAE	16	Los Angeles	US
7	Ningbo	China	17	Long Beach	US
8	Guangzhou	China	18	Bremen/Bremerhaven	Germany
9	Rotterdam	Netherlands	19	Tanjung Pelepas	Malasyia
10	Qingdao	China	20	New York/New Jersey	US



# Payment Terms

- Domestically, you pay in advance
  - Cashier's check
  - Wire transfer
- Overseas, you pay in cash
  - Local currency
  - Requires multiple days to stockpile from ATMs



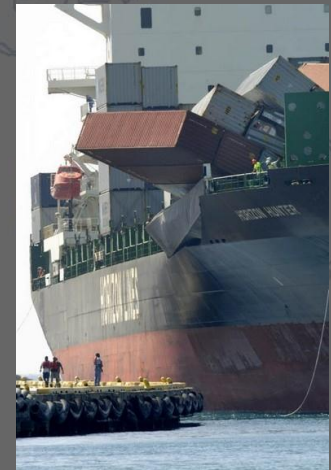
# Insurance

- Your domestic policy does not cover shipping
- Standard shipping insurance is total loss only
- Supplemental shipping insurance is required for full coverage
- Read and understand the terms and conditions





# Which is Total Loss?





# Which is Total Loss?



# Which is Total Loss?



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# Summary

- Be organized, researched and prepared
- Get multiple quotes
- Use reputable suppliers
- Ship by container
- Freight forwarders & customs brokers are worth the money





# Why Ship?



Exploring the World and Meeting Its People

# Shipping For Overlanders

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